

At the Table: The Negotiations Process

Residential institute

Dec 7 - 9, 2022 | Wed - Thu, 8:30 a.m. - 4:30 p.m. & Fri, 8:30 a.m. - 12 p.m.

Tuition: \$650 | Register by: Nov 18



Institute description

Your union has done its planning and preparation, and now it is time to negotiate. What does this look like? This institute will educate you about what a union does during the bargaining process in its effort to reach a successful settlement. You will learn about:

- Bargaining table do's and don'ts
- Consensus decision-making
- Labor law and bargaining in good faith
- Member activities

Class location and lodging

Room block closes: Nov 4

Residential institutes are held at the UW-Madison Pyle Center. The center is located on campus at 702 Langdon St., Madison WI 53706. A block of hotel rooms are available for class participants to reserve on campus at the Fluno Center, located at 601 University Ave., Madison, WI 53715. Participants are responsible for arranging their own lodging and parking. We encourage you to secure your lodging soon after registering for your class to ensure a hotel room for your stay in Madison. To reserve your room call the Fluno Center directly at 608-441-7117 and reference your institute for the block rate. If you need parking, inform the center when you book your room.

Registration and payment

Register by: Nov 18

Register online at schoolforworkers.wisc.edu or by calling 608-262-2112. Tuition is due 30 days prior to your class start date. Payments by credit card can be completed at our secured payment site charge.wisc.edu/schoolforworkers or send a check payable to UW-Madison to: 610 Langdon St., Rm 229 / Madison, WI 53703.



School for Workers
UNIVERSITY OF WISCONSIN-MADISON

Contact us



608-262-2112



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Learn more and register at
schoolforworkers.wisc.edu