



School for Workers
UNIVERSITY OF WISCONSIN-MADISON



608-262-2112



schoolforworkers@dcs.wisc.edu



schoolforworkers.wisc.edu



610 Langdon St., Rm 229
Madison, WI 53703

education for
workplace democracy

At the Table:

The Negotiations Process

Fall 2021

residential institute

Tuition: \$685

Dec 8 - 10

W - F, 8:30 a.m. - 4:30 p.m.

Room block closes: Nov 8

Register by: Nov 24

Your union has done its planning and preparation, and now it is time to negotiate. What does this look like? This institute will educate you about what a union does during the bargaining process in its effort to reach a successful settlement.

You will learn about:

- Bargaining table do's and don'ts
- Consensus decision-making
- Labor law and bargaining in good faith
- Member activities

Don't forget to also register for Preparing for Bargaining and save \$215 at registration!



For more info or to register go to:
schoolforworkers.wisc.edu

