



School for Workers
UNIVERSITY OF WISCONSIN-MADISON

EDUCATION FOR WORKPLACE DEMOCRACY

ABOUT SCHOOL FOR WORKERS

School for Workers is the original university-based labor education program in the United States. The School's faculty and staff empower workers, unions, and labor advocates through teaching, research, and outreach.

CONTACT US

UW-Madison
Dept. of Labor Education
School for Workers

610 Langdon St. Rm 229
Madison, WI 53703

schoolforworkers.wisc.edu

ph: 608-262-2112

Advanced Bargaining Tools

Dec 5-6 | 8:30am-4:30pm

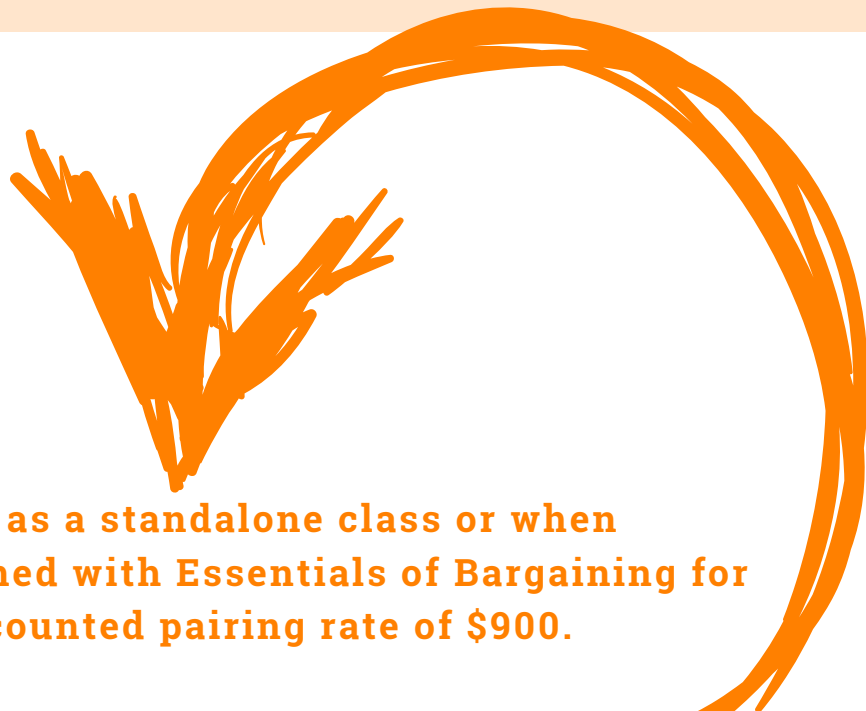
in Madison, WI

Register by Nov 13 | Class fee: \$490

Register by calling 608-262-2112 or online at schoolforworkers.wisc.edu.

You will learn:

- Writing and evaluating contract language
- Negotiating at the bargaining table
- Identifying interests
- Interacting within team caucuses
- Calculating the cost of wage and benefit proposals



**Great as a standalone class or when
matched with Essentials of Bargaining for
a discounted pairing rate of \$900.**